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MASTER AGREEMENT #062526
CATEGORY: Trailers with Related Equipment and Services
SUPPLIER: American Cargo Group Trailers, LLC

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and American Cargo Group Trailers, LLC, 1520 Mishawaka St., Elkhart, IN 46514 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article I: General Terms

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

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D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

E. **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on October 27, 2030, unless it is cancelled or extended as defined in this Agreement.

1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

F. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

1. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #062526 ("RFP") to Participating Entities. In Scope solutions include:

   Sourcewell is seeking proposals for towable Trailers with Related Equipment and Services, including but not limited to those listed under the categories below.

   If a proposer can demonstrate they are able to provide at least 1 solution listed under Category 1 *and* at least 1 solution under Category 2, they would select Category 1; and provide one response under Category 1.

   Category 1

   a. Flatbed & Open Deck Trailers
      i. Flatbed
      ii. Deck-over
      iii. Drop-deck
      iv. Lowboy
      v. Tilt deck
      vi. Gooseneck
      vii. Tag

   b. Freight, Livestock & Enclosed Trailers
      viii. Dry van
      ix. Dump
      x. Tanker
      xi. Roll-back
      xii. Walking floor
      xiii. Roll-off

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xiv. Livestock

Category 2

a. Specialty, Operation & Support Trailers
   i. Mobile office
   ii. Refrigerated
   iii. Mobile command station
   iv. Incident response

Proposers may include directly related equipment, accessories, and services to the extent that they are complementary to the primary solutions being proposed.

2. This solicitation should NOT be construed to include trailers not intended for highway travel.

G. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

H. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

I. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

J. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

K. **Open Market.** Supplier's open market pricing process is included within its Proposal.

L. **Supplier Representations:**

1. **Compliance**. Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

2. **Licenses**. As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

3. **Supplier Warrants**. Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

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M. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

N. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

O. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**

1. Sourcewell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcewell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.

2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.
    - All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
    - All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
    - All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
    - None of the references should be interpreted as reference to Sourcewell; and
    - None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. §

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60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

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RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

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ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

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PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

Article II:
Sourcewell and Supplier Obligations

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

A. **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;

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- Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
   - Maintenance and management of this Agreement;
   - Timely response to all Sourcewell and Participating Entity inquiries; and
   - Participation in reviews with Sourcewell.

   Sourcewell's Authorized Representative is its Chief Procurement Officer.

D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

   The Report must contain the following fields:
   - Participating Entity Name (e.g., City of Staples Highway Department);
   - Participating Entity Physical Street Address;
   - Participating Entity City;
   - Participating Entity State/Province;
   - Participating Entity Zip/Postal Code;
   - Sourcewell Participating Entity Account Number;
   - Transaction Description;
   - Transaction Purchased Price;
   - Sourcewell Administrative Fee Applied; and
   - Date Transaction was invoiced/sale was recognized as revenue by Supplier.

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If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

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N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

S. **Grant of License.**

1. **During the term of this Agreement:**

    a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

    b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

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3. **Use; Quality Control.**

   a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

   b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

T. **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

U. **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during **the** performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

   1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
      - $1,500,000 each occurrence Bodily Injury and Property Damage
      - $1,500,000 Personal and Advertising Injury
      - $2,000,000 aggregate for products liability-completed operations
      - $2,000,000 general aggregate

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2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article III:
Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms

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control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.

C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending

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beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	American Cargo Group Trailers, LLC
Signed by: Jeremy Schwartz C0FD2A139D06489...	Signed by: Jeff Howes DB529CA0AADF469...
By: _____	By: _____
Jeremy Schwartz	Jeff Howes
Title: Chief Procurement Officer	Title: Vie President
Date: 10/26/2026 | 1:22 PM CDT	Date: 10/26/2026 | 1:13 PM CDT

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ATTACHMENT 1

PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. **Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).**
When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

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determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. **Copeland "Anit-Kickback" Act.**

1. **Supplier**. The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.

2. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

3. **Breach**. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. **Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).**

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

2. **Violation; liability for unpaid wages; liquidated damages**. In the event **of any violation of the** clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

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individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of $27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages**. The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5).
Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. **Rights To Inventions Made Under a Contract or Agreement.**
If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. **Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).**
Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

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Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. **Debarment And Suspension (Executive Orders 12549 And 12689).**
A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).**
Suppliers who apply or bid for an award of more than $100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding $100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements
The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

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amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Supplier,_____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

_____

Signature of Supplier's Authorized Official

_____

Name and Title of Supplier's Authorized Official

_____

Date

H. **Record Retention Requirements.**
To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. **Energy Policy And Conservation Act Compliance.**
To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

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energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. **Buy American Provisions Compliance.**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. **Access to Records (2 C.F.R. § 200.336).**
Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. **Procurement of Recovered Materials (2 C.F.R. § 200.322).**
A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **Federal Seal(s), Logos, And Flags.**
The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. **No Obligation** by **Federal Government.**
The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

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O. **Program Fraud and False or Fraudulent Statements or Related Acts.**
The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **Federal Debt.**
The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments**.**

Q. **Conflicts Of Interest.**
The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. **U.S. Executive Order 13224.**
The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. **Prohibition On Certain Telecommunications** a**nd Video Surveillance Services** o**r Equipment.**
To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. **Domestic Preferences** f**or Procurements.**
To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. **Build America, Buy America Act (BABAA).**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

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infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. **Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).**

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

> "Name of Organization:
> Name of Program:
> Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):
>
> Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:
>
> - We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
>
> - We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

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- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance

- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and

- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity."

W. **Additional FEMA Recommended Provisions:**

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.

ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:

(a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

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(b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

(c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or

(d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

i. This clause does not prohibit Suppliers from providing—

(a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

ii. By necessary implication and regulation, the prohibitions also do not apply to:

(a) Covered telecommunications equipment or services that:

(1) Are not used as a substantial or essential component of any system; and

(2) Are not used as critical technology of any system.

(b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

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reporting the information.

ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:

(a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass- through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

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d. **Copyright and Data Rights.**
License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**
Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

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RFP 062526 - Trailers with Related Equipment and Services

Vendor Details

Company Name:	American Cargo Group
Does your company conduct business under any other name? If yes, please state:	Wells Cargo, Haulmark, American Hauler and UltraLav
Address:	1520 Mishawaka St Elkhart, Indiana 46514
Contact:	Scott Samuels
Email:	scott.samuels@americancargogroup.com
Phone:	574-607-3326 5280
HST#:	88-2759819

Submission Details

Created On:	Wednesday May 13, 2026 15:38:53
Submitted On:	Tuesday June 23, 2026 10:56:16
Submitted By:	Scott Samuels
Email:	scott.samuels@americancargogroup.com
Transaction #:	b8ba6f13-b19e-419c-aed8-1044492fcf46
Submitter's IP Address:	10.13.1.25

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Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond “N/A” if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer’s corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	American Cargo Group Trailers, LLC	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	American Hauler, Haulmark, UltraLav, and Wells Cargo	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	SAM.GOV: LNX6G66EZCS5	*
5	Provide your NAICS code applicable to Solutions proposed.	336214 and 336212	
6	Proposer Physical Address:	1520 Mishawaka St. Elkhart, IN 46514	*
7	Proposer website address (or addresses):	www.americancargogroup.com www.americanhauler.com www.haulmark.com www.ultralav.com www.wellscargo.com	*
8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer.	Scott Samuels Director of Marketing 1520 Mishawaka St. Elkhart, IN 46514 scott.samuels@americancargogroup.com 574-612-6434	*
9	Identify the Proposer's primary contact for this proposal, include name, title, address, email address, and phone number:	Scott Samuels Director of Marketing 1520 Mishawaka St. Elkhart, IN 46514	*

		scott.samuels@americancargogroup.com (574) 612-6434	
10	Identify the Proposer's other contacts for this proposal, if any, include name, title, address, email address, and phone number.	Jeff Howes Vice President 1520 Mishawaka St. Elkhart, IN 46514 jeff.howes@americancargogroup.com (704) 746-6949 Valerie Burleigh Territory Sales Manager 1520 Mishawaka St. Elkhart, IN 46514 valerie.burleigh@americancargogroup.com (254) 386-6702	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	American Cargo Group Trailers, LLC (ACG) was formed in August of 2018, at which time it acquired the existing brands of American Hauler, Haulmark, UltraLav, and Wells Cargo from Universal Trailer Corporation. Wells Cargo was founded in 1954 and is credited with pioneering the enclosed cargo trailer industry. Haulmark, established in 1977, was the number one top-selling enclosed trailer brand in the United States for many years. While it's hard to verify, one could argue that there are more Haulmark trailers in service than any other cargo trailer brand. American Hauler, founded in 2003, started out as a regional trailer manufacturer in the Midwest, but has now expanded to all ACG facilities and enjoys nationwide distribution. UltraLav is our luxury mobile restroom and shower division. While the UltraLav name was launched in 2010, its roots date to the early 2000s as originally named Comfort Elite, which established the new concept of upscale, climate-controlled portable mobile restrooms.	*
12	Describe what specific outcomes or deliverables your company anticipates upon receiving an award from Sourcewell.	Upon receiving the award from Sourcewell, American Cargo Group anticipates rapid activation of the cooperative contract, expanded nationwide access to enclosed trailers, and a focus on building and strengthening relationships with SLED (State, Local, and Education) communities. We will use all our resources and experience to ensure Sourcewell members find the right trailer for their unique use application. We strive to make the purchasing process as simple and stress-free as possible and deliver immediate value. Specifically, we commit to delivering the following distinct	*

		outcomes and deliverables within the first 90 days of award execution: Operational Deliverables: (1) Sourcewell branding and dedicated Landing Page on our websites, (2) Onboarding and Training our corporate sales staff and national dealer network with contract details, compliant pricing structures, and streamlined quote-request tools. (3) Leverage our existing marketing channels to grow brand awareness and market leadership. Long-Term Outcomes: Measurable Sales Growth: We project a substantial increase in public-sector market penetration by converting traditional trailer bids into Sourcewell's cooperative purchases business model.	
13	Provide non-confidential indicators that demonstrate your organization’s financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements) • Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.	American Cargo Group (ACG) was established in 2018 and has rapidly become one of the largest and most respected manufacturers of enclosed cargo trailers, specialty trailers, and mobile restroom and shower units in North America. The company is privately owned, with a majority ownership position held by Tuckahoe Holdings, a Richmond, Virginia-based investment firm known for its long-term buy-and-hold investment philosophy. This ownership structure provides ACG with the financial resources, strategic stability, and long-term perspective necessary to support sustained growth and customer success. ACG also benefits from the leadership and industry expertise of founder Robb Kaufman, a highly successful entrepreneur with decades of experience in the trailer industry. His track record includes establishing and growing multiple manufacturing and transportation-related businesses, including Kaufman Trailers, one of the most recognized names in the black iron trailer industry. The company's financial strength is further demonstrated by its disciplined financial management practices and strong supplier relationships. ACG has built a reputation for maintaining excellent vendor relationships through timely payments and prudent financial stewardship. These relationships proved especially valuable during the unprecedented supply-chain disruptions experienced throughout the COVID-19 pandemic. While many manufacturers faced production delays and material shortages, ACG maintained a consistent supply of critical components and raw materials, enabling continued production and fulfillment of customer orders. This supply-chain resilience was a direct result of the trust and credibility ACG had established with key suppliers over many years. Today, ACG's financial stability, strong ownership backing, disciplined operating practices, and resilient supply chain	*

		position the company as a reliable long-term partner capable of supporting large-scale government, commercial, and fleet procurement programs. Sourcewell members can be confident that ACG possesses the resources, infrastructure, and organizational strength necessary to fulfill contract obligations and provide ongoing support throughout the life of the contract. 2025 sales revenue was approximately $120,000,000.	
14	Describe your US market share for your proposed Solutions. OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	According to Statistical Surveys, Inc. (SSI), American Cargo Group (ACG) has a 5.1% national market share in the United States for enclosed trailers. That ranks ACG 5th overall among all enclosed trailer manufacturers. The enclosed trailer market is highly fragmented. American Cargo Group is one of only five (5) cargo trailer manufacturers with an established national distribution footprint, with (5) strategically located factories in Indiana (2), Pennsylvania, Texas, and Utah.	*
15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	While there is no official market share data for Canada, ACG has four manufacturing facilities that produce enclosed cargo trailers for the Canadian market, from British Columbia to Quebec. American Cargo Group has 30 dealers in Canada.	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	No	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years? If so, please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP	No	*

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	evaluation.		
18	Describe any relevant industry awards or achievements that your organization has received in the past three (3) years, including the year received.	American Cargo Group is a member of the National Association of Trailer Manufacturers (NATM*). We have passed every compliance inspection since 2018. We currently have two executives on the NATM board, including the Finance and Education Committees. We are also members of the National Association of Trailer Dealers of America (NATDA). ACG has also passed every Transport Canada** inspection, making export into Canada a smooth process. *NATM is the only association of its kind dedicated to and governed by light- and medium-duty trailer manufacturers, suppliers, dealers, and tow-vehicle OEMs. **Transport Canada is the federal institution responsible for transportation policies and programs promoting safe, secure, efficient and environmentally responsible transportation.	*
19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	Less than 10%.	*
20	What percentage of your sales were to the education sector in the past three (3) years? This and the previous line should not exceed 100%.	Less than 5%	*
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	We currently have a Sourcewell Contract for this category, awarded in 2022. We hold no other state or cooperative purchasing agreements Sales under our current Sourcewell contract through Q1 2026 total $3,800,000, including both the government and education sectors.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the sales volume for each of these contracts over the past three (3) years.	American Cargo Group does not have a GSA contract. However, we do have serveral dealers that hold GSA contracts.	*

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Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Prince William County	Kymberly Porter	571-331-2244	*
Four Rivers Sanitation Authority	Dave Daughenbaugh	815-387-7583	*
Via Metropolitan Transit	Dominick Ortiz	210-362-2423	*
Town of Southampton	Thomas Houghton	631-702-1750	
City of Raleigh	Tyler Carpenter	984-359-9079	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	American Cargo Group (ACG) would best be described as a MANUFACTURER. Our internal sales and service force are ACG employees, including Territory Sales Managers (TSMs), Dealer Support Specialists (DSSs), and Customer Service Representatives. Our sales staff's primary duties relate to supporting our nationwide dealer network. Our national dealer network is made up of independent businesses (not company-owned).	
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested Solutions.	American Cargo Group employs seven (7) Territory Sales Managers representing the following regions: Northeast, Midwest, Mideast, Texas, South Central, Northeast, and Southwest. Each of our five plants has one or two Dealer Support Specialists (DSS), commonly known as Inside Sales. The total number of DSS is six (6).	*

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26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	American Cargo Group has over 300 active authorized dealers representing our four brands. We have dealers in 49 of the 50 states. (We currently do not have dealer representation in Hawaii.) We also have approximately 30 dealers in Canada.	*
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	American Cargo Group takes service very seriously and has invested in systems and people to provide comprehensive service before, during, and after the sale. Our service staff falls into four categories: Quality, Parts, Warranty, and Order Entry. In total, there are approximately 21 employees: Quality (5), Parts (8), Warranty (6), and Order Entry (2). Each service department has a dedicated Supervisor to ensure company standards are maintained and to routinely evaluate, monitor, and implement continuous improvement initiatives to drive operational excellence and consistent service delivery. Many of our authorized dealer network have some level of service/repair capabilities. Those that don't often have local connections with independent service/repair facilities. Any of our five manufacturing facilities also provides service and repair solutions. Lastly, we have a fully staffed Parts and Warranty department that can assist in finding service/repair facilities outside our dealer network and manufacturing facilities.	*
28	Describe the ordering process from sales/consultation, how the order is placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles and responsibilities in the ordering process.	American Cargo Group will take a multifaceted approach to the ordering process, depending on which sales channel best serves the needs of Sourcewell's participating members. This approach provides flexibility and efficiency, utilizing our extensive dealer network and ACG sales staff as needed. There are three (3) potential sales channels: 1.) Our 300 nationwide authorized dealer network, 2.) Our recognized Fleet Approved Dealers* 3.) Direct Sale through American Cargo Group. All Sourcewell sales leads will be funneled through a dedicated Account Manager who will work closely with Sourcewell members and guide them through the ordering process. From the member's perspective, the procurement process will be transparent and seamless, regardless of which approved sales channel ultimately fulfills the order. ACG's coordinated approach ensures consistent pricing, communication, order management, and customer support throughout the purchasing experience. Each Sourcewell opportunity starts with the creation of a Sourcewell Trailer Sales Information Worksheet. It captures all basic customer contact information and highlights the customer's application, including necessary product features and upgrades. Using this information, a detailed quote will be provided (sample attached) that clearly itemizes the total cost	*

		of the trailer, including optional upgrades, packages, shipping charges, Sourcewell Discount, Doc Fees, etc. This detailed document ensures transparency and reduces errors and oversights. *Authorized Fleet Dealers are dealers identified by ACG as qualified to handle larger key accounts. They have a dedicated and experienced staff with exceptional product knowledge, service capabilities, and connections with a network of freight companies for reliable and cost-effective product delivery.	
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	American Cargo Group is a large company with five manufacturing facilities, a Sales Department (15 people), a Warranty Department (6 people), a Parts Department (8 people), Shipping Dispatchers (5), and CAD Support (4). All these resources will be utilized in this contract with Sourcewell to ensure your members have a positive purchasing experience. In addition, the dedicated Account Manager will act as the orchestrator of all these resources with the end goal of complete customer satisfaction. ACG has recently implemented a cloud-based customer service and sales platform. It consolidates customer inquiries—whether via email, live chat, phone, or social media—into a single ticket system. This enables support teams to efficiently track, prioritize, and resolve issues while delivering personalized, omnichannel support. Our stated goal is to reply to any ticket within 24 hours and follow up every 2-3 days until the issue is resolved.	*
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	American Cargo Group is able and willing to provide trailer solutions and deliver to all 50 states and US territories.	*
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	American Cargo Group will service all Sourcewell members, including Hawaii, Alaska, and U.S. territories. As noted earlier, ACG does not have dealers in Hawaii or any U.S. territories. However, that does not prevent us from delivering our products through other channels. We will work closely with the Sourcewell member to determine the best delivery method, which, in most cases, will require additional shipping charges to either their location or an appropriate port, depending on the customer's needs.	
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	American Cargo Group is able and willing to provide trailer solutions and deliver to all Canadian territories.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	American Cargo Group does not have any area of the United States or Canada that it cannot fully serve. The only restriction may be the availability of our shipping/freight partners, but that is very rare.	*

34	Identify any account type or Participating Entity type from the RFP that will not have full access to the requested Solutions if an agreement is awarded, along with the reason(s) why.	American Cargo Group will extend the benefits awarded to any qualifying SLED entity. If not a current Sourcewell member, we will encourage and assist them in membership enrollment. We will also honor our pricing to any Federal agencies, including our Armed Forces, wherever permissible. Non-profit and tribal governments are also welcome to participate in our offered solutions.	*
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	American Cargo Group (ACG) has an in-house Marketing Department responsible for literature, websites, video, social media, online marketing, email marketing, and trade shows. All marketing channels currently being used to drive brand awareness for ACG will be deployed to maximize visibility and promote adoption of our Sourcewell contract. Samples attached. Keep in mind that American Cargo Group consists of some of the most recognizable brand names in the cargo trailer industry. Each brand (Haulmark, Wells Cargo, American Hauler, and UltraLav) has a standalone website. Each website will feature our Sourcewell Contact Award logo on the home page, as well as a dedicated landing page that highlights our partnership with Sourcewell and how to initiate the ordering process.	*
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	American Cargo Group has recently hired a Content Creation Specialist to help leverage our marketing channels, including our social media platforms, with engaging content to drive awareness of our ACG brands. This new resource will be deployed to promote our Sourcewell contract. ACG uses all major social media platforms and Google Ads to drive traffic to our branded websites. ACG has also partnered with Pavilion (formerly known as CoProcure), which is a free, searchable procurement platform for U.S. public agencies. It helps government entities, schools, and municipalities find qualified vendors through existing cooperatives such as Sourcewell. Since ACG has no other CO-OP partnership, the full benefit of our Pavilion partnership is directed to and benefits Sourcewell members. Another area that demonstrates our investment in technology is our leading-edge online Dealer Portal/QuoteBuilder app. This tool allows dealers to track their orders, generate professional-looking quotes, and work as the primary communication tool with our dealers. Sourcewell members will not have direct access to this program, but our Dealer Portal/QuoteBuilder will be used to serve them. Based on past feedback, Sourcewell members really appreciate how detailed, transparent, and easy to understand the final quote document is. It clearly highlights all	*

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		standard features, specifications, optional upgrades, the Sourcewell discount, destination charges, DOC fees, and the final price. (Sample attached.) This program highlights our marketing effectiveness and commitment to technology.	
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	In our view, Sourcewell is a critical business partner in raising awareness of our enclosed trailer products among your association members. Sourcewell plays an important role in promoting agreement with its members. Sourcewell outreach programs are welcome, and ACG is more than willing to assist. We have used and will continue to use Sourcewell-branded marketing materials.	*
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training, incentives) into your sales process.	We view training as one of the most critical factors for the success of our Sourcewell contact. It starts with in-house training of our sales staff and routine follow-up sessions to ensure compliance and avoid potential issues. Our sales staff carries the training forward to our dealer network through face-to-face training during dealer visits and via virtual meeting tools like Microsoft Teams. In addition, we have created a "Letter of Understanding" that outlines all Sourcewell contract details, including pricing, customer service expectations, and reporting requirements, as well as suggestions and recommendations for working with public entities. (Sample attached - see attachments) Lastly, we will encourage dealers to attend the Soucewell Academy events. We've learned that the more educated the dealer is about the Sourcewell contract, the better service they can provide to its members and the better overall procurement experience. If awarded a Sourcewell contract, American Cargo Group (ACG) will establish a dedicated Business Development Manager position to support and expand utilization of Sourcewell contracts. This individual will serve as the primary liaison among ACG, our dealer network, and eligible Sourcewell-participating members. The Business Development Manager will work closely with dealers to promote awareness of the Sourcewell contract and its procurement advantages among state, local, educational, and other public-sector entities. Rather than relying solely on members to discover available cooperative purchasing solutions, ACG will proactively support dealer outreach efforts, relationship development, and educational initiatives within their local markets. The objective of this program is to increase contract visibility, simplify the purchasing process for eligible members, and help public-sector customers leverage the time and cost savings associated with Sourcewell's competitively solicited cooperative purchasing program. This is a separate position from the Sourcewell Account Manager, but they will work closely together to ensure the contract's overall success.	
40	Are your Solutions available through an e-Procurement or e-	Currently, American Cargo Group (ACG) does not offer a formal e-Procurement or e-Commerce ordering platform. However, we have developed proprietary technology that streamlines the quotation and	*

	Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational customers have successfully utilized them.	ordering process. Our QuoteBuilder application enables dealers to quickly configure products, highlight specifications, itemize options/packages, and generate accurate pricing in a user-friendly format. This tool improves the member experience, reduces the risk of ordering errors, and helps customers clearly understand the value and benefits of the proposed solution.	

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods, and any costs that apply.	American Cargo Group and its dealers offer product, maintenance, and operational training. At the customer's request, this training, in most cases, takes the form of an on-site walkaround where the dealer highlights key operational and maintenance procedures, reviews safety features, towing/loading best practices, and answers any questions to ensure the customer is fully prepared to operate and maintain the equipment safely and effectively. For trailers delivered directly to the customer, the same orientation and training can be provided by telephone or virtual meeting. Upon request, a dealer representative may also conduct on-site training at the customer's location. While remote training is typically provided at no additional cost, on-site training services may be subject to reasonable travel and service charges, which will be disclosed and agreed upon in advance. American Cargo Group has adopted the National Association of Trailer Manufacturers industry-approved Owner's Manual. It has been supplemented with information specific to our product offering. It is available via the QR Code in the information packet included with every trailer, as well as on our various branded websites. If the trailer includes any 3rd Party components, their documentation is also included in the trailer information packet. We provide clear labeling on the trailer for critical operational and maintenance information. (See sample attached.) Also, the Account Manager can assist with any questions, and our Customer Service Department is accessible via toll-free phone number, email, and a soon-to-be-implemented chat/text feature.	*
42	Describe any technological advances that your proposed Solutions offer.	All the brands of ACG (Haulmark, American Hauler, Wells Cargo and UltraLav) feature top quality components including Dexter Axles, Goodyear Tires (select models), assembled-in-the-USA LED Lighting by TecNiq and bonding adhesives by 3M. ACG has the resources, contacts, and experience to fulfill almost any trailer configuration or application.	*
43	Describe any sustainability initiatives	N/A	*

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	or certifications that relate to your organization and/or proposed Solutions. If applicable, describe the certification(s) for each initiative.		
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions hold.	American Cargo Group is a member in good standing of the National Association of Trailer Manufacturers (NATM). The NATM Compliance Verification Program (CVP) is a mandatory program for all NATM member trailer manufacturers. This program involves multiple components, all of which are geared toward creating safer trailers and in turn, safer roadways. The program begins with the Guidelines for Minimum Recommended Manufacturing Practices (Guidelines). The Guidelines are a compilation of applicable Federal Motor Vehicle Safety Standards, regulations, and industry best practices. The purpose of the Guidelines is to create easy access to reference materials and federal regulation with which trailer manufacturers are required to comply. Each of our five (5) manufacturers, on a yearly basis, is inspected by the NATM compliance team to ensure we are following the Compliance Verification Program requirements. Every trailer we manufacture displays the official NATM seal of compliance. Note to Sourcewell: I would be highly critical of any trailer manufacturer that is not a NATM member and in compliance with the CVP requirements. We comply with Transport Canada regulations and have annual inspections to accommodate exports to Canada.	*
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	American Cargo Group (ACG) offers one of the industry's most comprehensive portfolios of enclosed trailer solutions, providing public agencies and cooperative purchasing members with access to a wide range of products designed to meet diverse operational requirements. Through its family of brands—Wells Cargo, Haulmark, American Hauler, and UltraLav—ACG serves applications ranging from commercial cargo transport and fleet operations to specialized mobile facilities. Key ACG brands include: • UltraLav – A leading manufacturer of mobile restroom and shower trailers designed for municipalities, emergency response agencies, public events, parks and recreation departments, construction projects, and disaster relief operations. IMPORTANT NOTE: During ACG's previous Sourcewell contract term, mobile restroom and shower trailers represented more than 60% of Sourcewell sales, demonstrating significant demand among cooperative purchasing members. • Wells Cargo – Established in 1954, Wells Cargo is one of the most recognized names in the enclosed trailer industry. Known for durability, customization capabilities, and commercial-grade construction, Wells Cargo products are frequently utilized for specialized applications such as mobile command centers, public works support, grounds maintenance, and equipment transport.	*

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		• Haulmark – One of the most widely distributed enclosed trailer brands in North America, Haulmark provides a broad range of cargo trailer solutions that balance performance, functionality, and value, making them well-suited for a variety of municipal, educational, and commercial applications. • American Hauler – Originally concentrated in the Midwest market, American Hauler has expanded into a nationally distributed brand manufactured across ACG's production network. The brand offers versatile enclosed trailer solutions for both commercial and governmental users. ACG's diverse product lineup allows Sourcewell members to source a wide range of trailer and mobile solutions through a single contract. From heavy-duty trailers built for rigorous daily service to value-oriented transportation solutions and specialized mobile restroom and shower trailers, ACG delivers products tailored to the unique operational, budgetary, and performance requirements of public agencies, educational institutions, and nonprofit organizations. Collectively, the ACG family of brands has manufactured and sold more than 500,000 enclosed trailers over the past five decades, reflecting extensive industry experience, proven product performance, and a longstanding commitment to serving customers throughout North America.	

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Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	○ Yes ◉ No	N/A	*
47	Women Business Enterprise (WBE)	○ Yes ◉ No	N/A	*
48	Disabled-Owned Business Enterprise (DOBE)	○ Yes ◉ No	N/A	*
49	Veteran-Owned Business Enterprise (VBE)	○ Yes ◉ No	N/A	*
50	Service-Disabled Veteran-Owned Business (SDVOB)	○ Yes ◉ No	N/A	*
51	Small Business Enterprise (SBE)	○ Yes ◉ No	N/A	*
52	Small Disadvantaged Business (SDB)	○ Yes ◉ No	N/A	*
53	Women-Owned Small Business (WOSB)	○ Yes ◉ No	N/A	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	In most cases, the sales transaction is processed by an authorized American Cargo Group dealer; terms may vary. However, we inform dealers via our Letter of Understanding to expect Net 30 terms from Sourcewell members.	*
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees associated with these methods.	Acceptable payment methods include: cash, check, ACH, and credit card (processing fees may be imposed for credit card sales and, in most cases, are 3%). Accepted payment terms may vary by dealer.	
56	Describe available leasing, financing, or as-a-service options, including key	American Cargo Group has partnered with several funding institutions to provide competitive financing and leasing options, including Sheffield Financial, Synchrony Financial, ClickLease, and C3 Leasing	*

	features and any third-party providers or financial partners used.	& Rentals. Some restrictions may apply. Individual authorized ACG dealers may offer other financing options.	
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	A professional quote will be provided detailing the standard features, optional items, and package upgrades. The total trailer selling price will be clearly stated, including the Sourcewell-discounted pricing. In most cases, there will be a shipping or delivery charge clearly itemized in the quote. If the order is complex and requires a CAD print that notes the location of optional equipment, the Sourcewell member will need to approve and sign off on the CAD print prior to scheduling production. Once the order is entered into ACG's production scheduling system, an order acknowledgment will be provided. Lastly, the selling dealer will provide a paid invoice (format will vary by dealer), including any state sales tax documents. (Forms vary by state.) The final document packet will include a Manufacturer's Certificate of Origin (MCO), TEMP plates, warranty information, and any required documents for the Sourcewell member to properly register their trailer in their respective state.	*
58	Describe your pricing model AND quantify the proposed discount(s) offered. If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the ”Master Agreement Price”. B. If proposed pricing is a Percentage Discount from Catalog or Category, one of the following MUST be submitted: (1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.	Sourcewell member pricing represents a 12% discount off the MSRP of the Total Trailer Selling Price*. "Total Trailer Selling Price" includes the base model price, any requested upgrades, including custom options and packages. Pricing will vary by manufacturing facility (we have regional pricing), but regardless of the manufacturing location, Sourcewell members will receive a 12% discount off MSRP for that specific region. *Total Trailer Selling Price does NOT include delivery charges (FOB factory) and applicable taxes. Delivery charges are a separate charge. Tax is based on the state where the trailer is registered and may or may not be collected at the time of sale, as dictated by state law. Any Sourcewell member claiming a sales tax exemption must provide proper documentation. See attached spreadsheet for Model Price details by region. Included in this proposal (see uploaded documents) is a comprehensive model pricing list showing MSRP and Sourcewell member's 12% discount off MSRP. ACG offers a wide range of options and packages. An itemized pricing list of options and packages is also included in the attachment section. Any option and/or package is considered part of the Total Trailer Selling Price and will receive the 12% discount off MSRP. Models/Options/Packages pricing may vary by manufacturing facility. Option/Package availability varies by model. (Not all Options/Packages are available on all models.)	*
59	Provide details of any quantity or volume	Additional 1% off total MSRP (13% total discount) for volume orders over $100,000 or 10 trailers.	*

	discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	Additional 2% off total MSRP (14% total discount) for volume orders over $200,000 or 20 trailers. All trailers must be from a single Sourcewell member and ordered simultaneously. Larger volume commitments will receive special consideration with potentially greater discounts.	
60	Describe your method of facilitating non-contracted products or related services and define the associated costs/fees.	When a Sourcewell member requests products or services that fall outside the scope of the awarded contract, American Cargo Group and its authorized dealer network work directly with the member to evaluate the request, identify available solutions, and provide a separate written quotation for review and approval. Any non-contracted products, customizations, third-party components, or related services are clearly identified and itemized to ensure complete pricing transparency. American Cargo Group will only facilitate the process by referring the Sourcewell member to an appropriate dealer that offers sourced products/services. Sourced services may or may not include a discount, and any discount is at the sole discretion of the selling dealer.	*
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	Authorized dealers may charge an administrative fee not to exceed $200 to cover standard transaction processing activities, including the issuance of temporary license plates/tags (where applicable) and the delivery of required sales documentation, such as the Manufacturer's Certificate of Origin, invoice, and applicable tax forms. Any such fee will be clearly itemized on the sales invoice. State and local regulations vary and may require additional fees, such as registration, inspection, tire recycling, title, or other government-mandated charges. These fees are pass-through costs assessed in accordance with applicable laws and regulations and will be separately identified on the final invoice.	*
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	All listed trailer pricing does NOT include delivery charges, which are an additional cost. All pricing is FOB manufacturing facility. In almost all cases, the Sourcewell member should expect additional delivery charges to apply. ACG works with a network of independent shipping partners to secure the most competitive and reliable delivery options. Since costs vary by fuel prices, distance, tolls, and delivery method, freight is always quoted individually. Each manufacturing location has a dedicated Dispatch/Shipping Coordinator to assist with pricing, logistics, and timely delivery. ACG and/or our authorized dealers will coordinate shipping and delivery to the location specified by the Sourcewell member. Depending on the selling channel, trailers may be shipped to a local dealer or delivered directly to the member's business location. Customer pickups are strictly prohibited at all ACG facilities.	*

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		Shipping and delivery charges will be clearly itemized as a separate line item on every quote and invoice provided to the Participating Entity. The 12% Sourcewell discount does NOT apply to shipping and delivery charges.	
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	American Cargo Group (ACG) maintains established shipping processes for deliveries to Alaska, Hawaii, and Canada. ACG regularly fulfills orders to these locations and coordinates transportation and delivery in the same manner as domestic shipments, using qualified transportation providers to ensure efficient and reliable service. For deliveries requiring ocean transport or other overseas shipping arrangements, ACG will coordinate and arrange delivery of the trailer to the designated port, shipping terminal, or freight forwarding facility specified by the Sourcewell member. The Sourcewell member will be responsible for securing and managing ocean freight, containerization (if required), customs documentation, import/export requirements, and all transportation beyond the designated port or shipping terminal. ACG will work cooperatively with the Sourcewell member and its logistics providers to facilitate a smooth transfer of the trailer for international shipment.	*
64	Describe any unique distribution, delivery, or deployment methods offered in your proposal.	Each American Cargo Group (ACG) manufacturing facility is supported by a dedicated Shipping Coordinator who arranges and manages outbound trailer transportation. Shipping Coordinators maintain established relationships with a network of qualified independent freight carriers, enabling ACG to efficiently coordinate deliveries throughout North America. Trailer deliveries may be arranged using either multi-unit (load) or single-unit transportation methods, depending on the order's size, quantity, and destination requirements. Multi-unit shipments are typically transported on wedge-style trailers, providing an efficient and cost-effective delivery solution. Larger trailers that require individual transport are generally delivered via single-pull transport. Sourcewell members will NOT need any specialized equipment to take delivery, such as a forklift or a loading dock. This flexible logistics network allows ACG to select the most appropriate and economical shipping method while meeting customer delivery requirements and timelines.	*
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	American Cargo Group (ACG) is committed to ensuring that all Sourcewell members receive the full benefits and protections afforded under the awarded contract. To maintain contract compliance and pricing integrity, ACG employs a structured self-audit and documentation process that monitors each Sourcewell transaction from initial customer contact through final delivery and quarterly reporting.	*

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		The process begins with a Sourcewell Letter of Understanding, which must be completed by the selling dealer and approved before any contract-related transaction is initiated. Throughout the sales process, ACG captures and maintains key documentation, including customer information, eligibility verification, product specifications, quotations, contract pricing, purchase orders, production status, invoicing, and delivery records. This documentation provides a complete audit trail for every Sourcewell transaction. To ensure compliance with contract terms and pricing requirements, each Sourcewell order is reviewed and verified by ACG's dedicated Sourcewell Business Development Manager prior to Sourcewell's required quarterly reporting. Verification activities include confirmation of participating agency eligibility, contract pricing accuracy, applicable discounts, and required documentation. In addition, ACG conducts periodic internal reviews of Sourcewell transactions to verify the accuracy of reporting, the completeness of documentation, and adherence to contract requirements. Any discrepancies identified during the review process are promptly investigated, and corrective actions are implemented as necessary to prevent recurrence. All completed Sourcewell transactions are securely maintained in a centralized digital drive containing purchase orders, quotations, invoices, sales records, correspondence, and supporting administrative documents. These records support the preparation of accurate quarterly sales reports and provide readily accessible documentation for contract administration, compliance verification, and audit purposes. Through these internal controls, verification procedures, and record retention practices, ACG ensures consistent contract compliance, reporting accuracy, and accountability throughout the life of the Sourcewell contract. With our current Sourcewell contract, we have demonstrated timely reporting and prompt payment of Administration Fees. Our reporting track record and prompt payment history are evidence of our commitment to and appreciation of our Sourcewell contract.	
66	Provide a list of internal metrics that will be tracked to measure the success of a resulting Agreement.	American Cargo Group (ACG) will maintain a centralized Sourcewell Opportunity Tracking System to monitor and manage all interactions with Sourcewell members. The system will capture key performance metrics, including lead source, agency information, quotation activity, sales status, and contract utilization. Each opportunity will be assigned a status designation that allows ACG to track conversion rates, sales cycle duration, award success rates, and overall contract performance. These metrics will be regularly reviewed by the Sourcewell account manager to identify trends, evaluate program effectiveness, improve response times, and enhance service to Sourcewell members.	*

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		This structured approach provides ACG with meaningful performance data, promotes accountability throughout the sales process, and supports continuous improvement in contract utilization and member engagement.	
67	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	The Sourcewell Administrative Fee under this proposal is 1%. The Sourcewell Administrative Fee will be calculated as a percentage of the total selling price of the trailer only, after Sourcewell Member discount, of all trailers purchased by Sourcewell Members under this Contract. Clarification: Sourcewell Administration Fee will be calculated on the total trailer selling price of the trailer, including the base model and any options and/or packages added. Freight, Taxes, Sourced Options, and other Misc. Cost of acquisition is not included in the total trailer selling price and does not qualify for any administrative fee.	*

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Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	As good as or better than pricing typically offered through our existing cooperative contracts, state contracts, or agencies.	American Cargo Group (ACG) has designated Sourcewell as its exclusive* national cooperative purchasing partner serving the State, Local Government, and Education (SLED) marketplace. The pricing in this proposal reflects a substantial, highly competitive discount structure designed specifically for Sourcewell members. The proposed 12% discount from MSRP represents a significant commitment by ACG and has been carefully designed to deliver measurable value to Sourcewell members while ensuring the program's long-term sustainability. This pricing structure leverages the collective purchasing power of the Sourcewell cooperative to deliver cost savings, streamlined procurement, and contract-ready pricing to Sourcewell members nationwide and in Canada. ACG has worked closely with its authorized dealer network to establish a pricing model that supports broad program participation and consistent contract execution across all eligible geographic markets. This collaborative approach helps ensure that Sourcewell members receive the full benefit of the contract through a motivated and engaged dealer network capable of providing responsive sales, service, delivery, and post-sale support. Because Sourcewell is ACG's only cooperative purchasing partner within the SLED market, Sourcewell members can be confident that the pricing and benefits offered through this contract are unique, highly competitive, and specifically designed to maximize value for Sourcewell members. *American Cargo Group (ACG) reserves the right to evaluate and participate in other cooperative purchasing opportunities that may arise during the term of the contract. However, at the time of this proposal submission, ACG has no current plans or active initiatives to pursue additional national cooperative purchasing partnerships. ACG highly values its relationship with Sourcewell and views the organization as its primary cooperative purchasing partner for State, Local Government, and Education (SLED) agencies. We are committed to supporting Sourcewell members through dedicated resources, responsive customer service, comprehensive reporting, and competitive contract pricing. Our objective is to maximize contract utilization and deliver exceptional value to Sourcewell members throughout the life of the agreement.	*

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Table 7A: Depth and Breadth of Offered Equipment Products and Services (200 Points, applies to Table 7A, 7B, and 7C or 7D)

Sourcewell is seeking proposals for towable Trailers with Related Equipment and Services, including but not limited to those listed under the categories below. Solutions for trailers not suited for highway travel may not be considered.

Awards under this solicitation will be made in separate categories. **No proposer should select more than one category to respond to.**

If a proposer can demonstrate they are able to provide at least 1 solution listed under Category 1 ***and*** at least 1 solution under Category 2, they would select Category 1; and provide one response under Category 1.

If a proposer can demonstrate they are *only* able to provide the solutions listed under Category 2, they would select Category 2; and provide one response under Category 2.

#	Category Selection *	
69	Category 1	*

Table 7B: Depth and Breadth of Offered Solutions- Category 1

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☐ We will not be submitting for Table 7B: Depth and Breadth of Offered Solutions- Category 1

#	Subcategory or Type	Offered *	Comments	
70	Flatbed	○ Yes ◉ No	N/A	*
71	Deck-over	○ Yes ◉ No	N/A	*
72	Drop-deck	○ Yes ◉ No	N/A	*
73	Lowboy	○ Yes ◉ No	N/A	*
74	Tilt deck	○ Yes ◉ No	N/A	
75	Gooseneck	◉ Yes ○ No	American Cargo Group's enclosed gooseneck trailer portfolio delivers the same depth, versatility, and commercial-grade capability as our tag-along product offering. Our lineup includes more than 50 enclosed gooseneck model configurations across three industry-leading brands: Haulmark, Wells Cargo, and American Hauler. Designed for demanding applications that require increased payload capacity, enhanced towing stability, and expanded cargo volume, ACG's enclosed gooseneck trailers are well-suited for government, commercial, and specialized transportation operations. Available in 8.5-	

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			foot-wide configurations and lengths ranging from 24 feet to 48 feet, these trailers provide substantial flexibility for hauling equipment, vehicles, tools, emergency response assets, and other mission-critical cargo. Models are available in steel-frame construction and can be configured with a wide range of options and features to meet specific operational requirements. Whether the need is for a standard cargo trailer, vehicle transport, contractor package, mobile command application, or specialized fleet deployment, ACG offers solutions that combine durability, performance, and long-term value. With one of the most comprehensive enclosed gooseneck product offerings in the industry, American Cargo Group is uniquely positioned to provide Sourcewell members with a reliable, single-source solution for high-capacity enclosed transportation needs.	
76	Tag	(•) Yes ( ) No	American Cargo Group (ACG) is pleased to offer our complete portfolio of enclosed tag-along cargo trailers under this contract. Our offering encompasses more than 1000 model sizes across four industry-leading brands: Haulmark, Wells Cargo, American Hauler, and UltraLav. This comprehensive product range enables Sourcewell members to procure equipment that aligns with a wide variety of operational requirements, budgets, and duty cycles. ACG's product lineup includes entry-level, mid-range, and premium/commercial-grade models designed to support applications ranging from general cargo transport and equipment storage to specialized mobile operations. Available trailer sizes range from 5 feet to 8.5 feet in width and from 8 feet to 34 feet in length. To accommodate diverse payload and usage requirements, ACG offers single, tandem, and triple-axle configurations with Gross Vehicle Weight Ratings (GVWRs) ranging from 2,990 lbs. to 21,000 lbs. Customers may select from both steel-frame and aluminum-frame construction, providing flexibility in balancing durability, weight savings, corrosion resistance, and lifecycle cost considerations. With one of the broadest enclosed-trailer product lineups in the industry, ACG is uniquely positioned to provide government agencies with a single-source solution that meets a wide spectrum of transportation, storage, emergency response, public works, law enforcement, recreation, and specialty mission requirements. Attached are several literature samples, not all, of our product offering.	
77	Dry van	( ) Yes (•) No	N/A	
78	Dump	( ) Yes (•) No	N/A	
79	Tanker	( ) Yes (•) No	N/A	

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80	Roll-back	○ Yes ◉ No	N/A	
81	Walking floor	○ Yes ◉ No	N/A	
82	Roll-off	○ Yes ◉ No	N/A	
83	Livestock	○ Yes ◉ No	N/A	
84	Please describe other Solutions not specifically mentioned in this Table 7B, that are within the scope of this RFP Category 1.	◉ Yes ○ No	American Cargo Group, through its UltraLav division, offers a comprehensive line of mobile restroom and shower trailers designed to support a wide range of government, emergency response, public events, construction, military, and disaster relief applications. Our product portfolio includes restroom-only trailers, shower-only trailers, and combination restroom/shower units in multiple sizes and configurations. To ensure accessibility and compliance with public-sector requirements, ACG offers ADA-compliant models featuring wheelchair-accessible entrances, spacious interior layouts, accessible fixtures, and other accommodations designed to meet applicable accessibility standards. Units are available with private stalls, climate-controlled interiors, freshwater and wastewater systems, and a variety of premium amenities to support both short- and long-term deployments. With configurations ranging from compact, easily transportable units to large-capacity, multi-station trailers, UltraLav provides agencies with reliable, turnkey sanitation solutions that deliver comfort, durability, and operational flexibility in virtually any environment.	

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Table 7C: Depth and Breadth of Offered Solutions- Category 2

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☑ We will not be submitting for Table 7C: Depth and Breadth of Offered Solutions- Category 2

#	Subcategory or Type	Offered *	Comments	
85	Mobile office	○ Yes ○ No		*
86	Refrigerated	○ Yes ○ No		*
87	Mobile command station	○ Yes ○ No		*
88	Incident response	○ Yes ○ No		*
89	Please describe other Solutions not specifically mentioned in this Table 7C, that are within the scope of this RFP Category 2.	○ Yes ○ No		

Table 7D: Depth and Breadth of Offered Solutions - Industry Specific

#	Question	Response *	
90	Describe in detail warranties offered and how they will be administered. Include whether they cover parts, labor, and technician travel, and geographic locations covered.	American Cargo Group (ACG) stands behind the quality, durability, and workmanship of our trailers through comprehensive manufacturer warranty programs designed to provide customers with confidence and long-term value. ACG's warranty coverage applies to the original purchaser and provides for the repair or replacement of defects in materials or workmanship that are attributable to the manufacturer, subject to the terms and conditions of the applicable warranty. Warranty coverage varies by product line to align with the intended duty cycle and application of the trailer. Our premium and mid-line commercial-grade models are backed by a 3-Year Structural Warranty and a 1-Year Limited Warranty, reflecting their enhanced construction and demanding-use capabilities. Our consumer-grade trailer models are supported by a 1-Year Structural Warranty and a 1-Year Limited Warranty. In addition to warranty coverage, ACG maintains a nationwide network of authorized dealers and service providers to assist customers with warranty claims, service support, and replacement parts. This support infrastructure helps minimize downtime and ensures Sourcewell members receive timely assistance throughout the ownership lifecycle of the trailer. ACG's commitment to quality manufacturing, responsive customer support, and industry-leading brands provides government agencies with confidence	*

		that their equipment investment will be supported long after delivery. Also, many of our components carry a separate warranty from their respective manufacturer. The most common examples are axles and tires, but there are other components as well, depending on how the trailer was configured and what optional equipment may have been added. A sample of our warranty (via our Owners Manual) is included in the uploaded documents for this RFQ. In most cases, a valid warranty claim covers parts and labor. The customer is responsible for transportation to the nearest dealer or manufacturing facility. Our large network of authorized dealers provides a coast-to-coast service footprint. In addition, our five manufacturing facilities and extensive network of third-party service partners further expand access to services and support. Together, these resources help ensure Sourcewell members have convenient access to qualified service locations and timely warranty support. throughout the United States.	
91	Describe how your trailers are designed to ensure load stability, weight distribution, and safe transport of equipment under varying operating conditions.	American Cargo Group (ACG) designs and manufactures its trailers to provide safe, stable, and reliable transportation of equipment under a wide range of road conditions. Our engineering and manufacturing processes incorporate industry best practices and conform to applicable National Association of Trailer Manufacturers (NATM) guidelines and standards. (Transport Canada guidelines and standards as well.) Load stability and weight distribution are addressed through a combination of properly engineered frame designs, axle placement, and suspension types (spring or rubber torsion). Each trailer model is designed with a specific axle placement and hitch weight to promote stable towing, minimize sway, and maintain predictable handling. Structural components, including the main tube rails, C-channel crossmembers, integrated A-frame, and tube wall construction, are designed to support the intended payload and trailer use application. Axle capacities, tire ratings, wheel specifications, suspension systems, and brakes are matched to the trailer's Gross Vehicle Weight Rating (GVWR) to ensure safe operation when loaded within cargo capacity limits. ACG offers multiple suspension configurations, frame designs, and floor and wall materials that can be tailored to handle GVWR from 2,990 lb. up to 21,000 lb. ACG is proud to feature quality components from Dexter Axle, Wallace Forge Couplers, Goodyear Tire, Tecniq LED Lighting, 3M Bonding products, and Universal Forest Products, including their Brawn structural materials.	*
92	Describe any safety features your trailers offer such as anti-lock braking systems, emergency breakaway systems or lighting features compliant with	All American Cargo Group (ACG) trailers are designed and manufactured in compliance with applicable Federal Motor Vehicle Safety Standards (FMVSS) administered by the National Highway Traffic Safety Administration (NHTSA). As a registered trailer manufacturer, ACG maintains compliance with all applicable federal requirements governing vehicle identification numbers (VINs), certification labeling, lighting systems, conspicuity tape, braking systems, tires, wheels, and other safety-related components, as well as manufacturer reporting and recall obligations.	*

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	applicable regulations.	To further reinforce our commitment to safety and regulatory compliance, ACG voluntarily participates in industry compliance and verification programs administered by the National Association of Trailer Manufacturers (NATM) and complies with applicable Transport Canada requirements for products intended for the Canadian market. These programs provide additional oversight and validation of manufacturing processes, safety practices, and regulatory adherence. Safety is incorporated into every ACG trailer through standardized features and design practices intended to promote safe towing and transportation. Depending on the trailer configuration and applicable regulations, these features include safety chains, emergency breakaway systems (for trailers with brakes), DOT-compliant exterior lighting, properly positioned reflectors and conspicuity markings (when required), appropriately rated axles and running gear, and engineered frame structures designed to support the trailer's GVWR. Through rigorous design standards, quality control processes, and ongoing compliance verification, ACG delivers trailers that meet the safety, durability, and reliability expectations of government, commercial, and institutional customers throughout North America. See attached samples of some of our safety labeling.	
93	Describe available configurations and options your trailers offer, including ramp types, deck materials, tie-down systems, and other features that support various operational needs.	There is almost no limit to the different trailer configurations your Sourcewell members can access to design the perfect trailer for their transportation needs. Through our extensive list of available options and packages, our trailers can be configured for a variety of uses, including transporting building maintenance gear, emergency response/mobile command center assets, landscape equipment, vehicles (auto/motorcycle/UTV), concession supplies, or specialty cargo. Each trailer is configured to meet the specific operational requirements of the Sourcewell member. To facilitate proper cargo securement, ACG trailers can be upgraded with a variety of optional cargo control systems, including D-Rings, E-Track, wheel chocks, and equipment storage accessories. These features allow operators to safely secure equipment and minimize load shifting during transit. For a comfortable work environment, ACG offers a wide range of climate control and interior enhancements, including Air Conditioners, Heaters, Vents, Insulation, Windows, Cabinets/Countertops, and various flooring/wall options. Before production starts, our dealers and/or sales teams will work closely with your members to evaluate payload characteristics, equipment placement, weight distribution requirements, and intended use applications. This consultative approach helps ensure that each trailer is properly equipped for safe transportation, durability, and long-term performance.	

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Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 94. **NOTICE**: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the "Bid Documents" section. Proposer must upload the redlined Master Agreement Template, in **Microsoft Word format** in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#	Trailer Category	Offering?	Estimated Low Cost	Estimated High Cost	Comments
95	Light-Duty Tag/Tilt 10-20T	○ Yes ◉ No			
96	Medium Deck-over 20-30T	○ Yes ◉ No			
97	Heavy Deck-over 40-50T	○ Yes ◉ No			
98	Flatbed/Drop-deck 40T	○ Yes ◉ No			
99	Dump/Transfer Steel	○ Yes ◉ No			
100	Lowboy/Heavy Haul 55T+	○ Yes ◉ No			

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - Sourcewell Pricing (MSRP - 12%) 6-15-2026.pdf - Tuesday June 23, 2026 10:09:05
- Financial Strength and Stability (optional)
- Marketing Plan/Samples - LITERATURE__EXAMPLE.zip - Wednesday June 17, 2026 16:21:26
- WMBE/MBE/SBE or Related Certificates (optional)
- Standard Transaction Document Samples - Transaction Doc EXAMPLES.zip - Wednesday June 17, 2026 16:21:46
- Requested Exceptions (optional)
- Upload Additional Document - Additional Documents_EXAMPLE.zip - Wednesday June 17, 2026 16:22:06

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Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Scott Samuels, Director of Marketing, American Cargo Group Trailers, LLC.

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The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_7_Trailers with Related Equipment and Services_RFP_062526 Thu June 18 2026 01:40 PM	☑	2
Addendum_6_Trailers with Related Equipment and Services_RFP_062526 Wed June 3 2026 08:53 AM	☑	1
Addendum_5_Trailers with Related Equipment and Services_RFP_062526 Tue June 2 2026 08:26 AM	☑	1
Addendum_4_Trailers with Related Equipment and Services_RFP_062526 Thu May 28 2026 02:52 PM	☑	1
Addendum_3_Trailers with Related Equipment and Services_RFP_062526 Thu May 21 2026 08:46 AM	☑	1
Addendum_2_Trailers with Related Equipment and Services_RFP_062526 Wed May 13 2026 10:42 AM	☑	1
Addendum_1_Trailers with Related Equipment and Services_RFP_062526 Fri May 8 2026 01:30 PM	☑	1